

## TISCALI AND HUAWEI TOWARDS A TECHNOLOGICAL PARTNERSHIP FOR THE DEVELOPMENT OF THE ULTRABROADBAND MULTIMEDIA SERVICE NETWORK IN ITALY

*Tiscali and Huawei are working together towards a technological alliance with the aim of accelerating the development of ultrabroadband in Italy, up to 100Mbps, for the provision of Multimedia services throughout the national territory*

**Milano, Cagliari, 24 February 2016** - Tiscali, one of the leading telecommunications companies in Italy, and the Italian branch of Huawei Technologies, a global leader of ICT solutions, have signed a non binding term sheet towards a technological partnership aimed at the development of ultra-broadband network in Italy. The alliance between the two companies provides for the setting up of a technical and commercial partnership.

The goal of the project is to implement over 1,250 Base Stations nationwide, over the next three years, of LTE-TDD technology\* in the 3.5GHz frequency starting Q3 2016. The deal foresees the provision by Huawei of core and radio access network equipment, and CPE. The end result will be a TDD 4.5G WTTx (Wireless fiber to the X) network capable of providing Multimedia Broadband services at a peak connecting rate of up to 1Gbps, on the national territory. TDD 4.5G technologies will enable consumers to enjoy High Definition Video Services, such as 4K Video.

The parties have agreed to proceed with negotiations prospectively aimed to sign a binding contract, which will also include financing from a third party covering a large share of the total investments.

The document summarizing the main points of the negotiation (non binding term sheet) was signed today in Barcelona by **Riccardo Ruggiero, CEO of Tiscali S.p.A.**, and **Edward Chan, CEO of Huawei**, at the "Mobile World Congress 2016".

**Riccardo Ruggiero, CEO of Tiscali said:** *"We have found in Huawei a high-level company both as a network solutions provider and as a technological partner, able to set up today with us the answers to the needs of a constantly evolving market. Italy needs a next generation network infrastructure, and fixed wireless broadband on LTE in the 3.5GHz frequency, rapidly consolidating in many countries, has proved to be the most effective solution for performance and value where it has been implemented. Through this agreement, also Tiscali will offer the best on the Italian territory. "*

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## \* LTE-TDD

Long Term Evolution Time Division Duplex is a mobile data transmission technology that follows international standards developed for LTE and 4G networks. It is a network technology that uses a single frequency to transmit, and it does so in the division of time, ie alternating between upload and download data with a ratio of dynamic adaptation based on the amount of data exchanged..

## Information on Tiscali

*Tiscali S.p.A. (Borsa Italiana. Milan: TIS) is one of the leading alternative telecommunications companies in Italy. Tiscali provides its private and business customers with a vast range of services: internet access through dial-up, ADSL and Fiber Optic technology, as well as voice, VoIP, media, and added-value services and other technologically advanced products. As at 30 September 2015 Tiscali reported around 573.1 active customers, of which 449.8 thousand were ADSL customers and over 113.7 thousand are mobile customers. The Tiscali website may be accessed at [www.tiscali.it](http://www.tiscali.it)*

PRESS RELEASE

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