

MULTI-YEAR FRAMEWORK AGREEMENT BETWEEN TISCALI AND HUAWEI TO PROVIDE END-TO-END 4.5G (LTE ADVANCED) FIXED WIRELESS NETWORK ACCESS ON 3.5GHz FREQUENCY

THE NEW TISCALI LTE NETWORK WILL SERVE ABOUT 13M FAMILIES IN ITALY, ESPECIALLY IN DIGITAL DIVIDE AREAS.

THANKS TO LTE ADVANCED TECHNOLOGY, TISCALI WILL BE ABLE TO PROVIDE UBB SERVICES WITH CAPACITY UP TO 100Mbps, INCLUDING STREAMING 4K VIDEO TO RESIDENTIAL, SOHO AND BUSINESS CUSTOMERS.

THE LAUNCH OF THE SERVICE IS EXPECTED IN 4Q 2016 WITH OVER 100 RADIO BASE STATIONS IN THE WHOLE COUNTRY.

Tiscali and Huawei have signed a multi-year framework contract for the supply of network equipment that confirms their technological and business alliance, marking the start of the development of Tiscali's LTE 4.5G Fixed wireless network access on 3.5GHz frequency. With this network Tiscali will provide ultra-broadband services with up to 100Mbps throughout in the whole country, focusing on the Digital Divide areas, helping to accelerate the development of ultra-broadband in Italy.

Milan and Cagliari, September 22, 2016 - Tiscali, one of the leading telecommunications company in Italy, and Huawei Italy, a global leader in ICT solutions, today signed the final agreement to supply the equipment for building in Italy an ultra-broadband network of 4.5G LTE TDD *Fixed Wireless* access technology on 3.5GHz frequency. This network will allow consumer, SOHO and Business users to take advantage of ultra-broadband services of up to 100Mbps, upgradable up to 1Gbps in the next future and will be able to support high quality multimedia services, such as streaming 4K high-definition video.

The alliance is a real technical and commercial partnership, and meets Tiscali's strategic goal to achieve within the next three years, starting from 3Q 2016, a of ultra-broadband network access based on LTE-TDD 4.5G WTTT (*Wireless Fiber to the Home*) technology throughout Italy, focusing in Digital Divide areas, on Tiscali's licensee 3.5GHz technology neutral frequency. The framework agreement provides for the supply of network equipment from the so-called *core and radio network* to CPE (*Customer Premises Equipment*).

The multi-year framework contract foresees an investment opportunity til EUR 40 million and helps to cover the LTE needs of Tiscali, supporting the strategic plans of the company aiming at covering approximately 13 million households and enterprises, particularly in Digital Divide areas in the country, where the new offer of Tiscali access services will meet the growing demand for high performance ultra-broadband.

Edward Chan, CEO of Huawei Italia, said: *"Making continuous innovation for telecom operators is a priority of Huawei; this is the only way to meet the requirements to build advanced networks. As a global leader in the ICT industry, last year Huawei has invested more than 15% of its revenues in Research and Development, this approach enable us to create value for our customers and implement innovative solutions. Our objective is to help carriers to build an open, collaborative, and win-win industry ecosystem to accelerate digital transformation and promote development in the country "*.

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Information on Tiscali

Tiscali S.p.A. (Borsa Italiana. Milan: TIS) is one of the leading alternative telecommunications companies in Italy. Tiscali provides its private and business customers with a vast range of services: internet access through dial-up, ADSL and Fiber Optic technology, as well as voice, VoIP, media, and added-value services and other technologically advanced products. As at 31 December 2015 Tiscali reported around 667.2 active customers, of which 541.8 thousand were broadband customers and over 116.5 thousand are mobile customers. The Tiscali website may be accessed at www.tiscali.it

PRESS RELEASE

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